



Doing Business with Jacobs

Presented to Marshall Small Business Alliance
September 25, 2008



Jacobs Engineering

- Engineering, scientific, design/build, construction management, enterprise information, and technical services
- 56,000 employees / \$10B in annual revenue
- #308 in Fortune 500
 - #3 in E&C sector
- Diversity of industries we serve
 - Aerospace & Defense
 - Automotive & Industrial
 - Buildings & Infrastructure
 - Chemicals & Basic Resources
 - Consumer & Forest Products
 - Environmental Programs
 - Oil & Gas/Refinery
 - Pharmaceuticals & Biotechnology
 - Technology

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 - **Technology**

Jacobs Technology

- Wholly owned subsidiary and advanced technology arm of Jacobs
- Headquartered in Tullahoma, TN
- Approaching 11,000 employees / \$2B revenue
- Serving a broad customer base through 26 large enterprise contracts

Jacobs Technology Services

Test & Evaluation Engineering, Operations, and Maintenance



Wind Tunnels, Rocket/Jet Engine Testing, Test Support Systems, Range Operations, Space Vehicle Processing, Laboratories, Space Chambers, Ground Vehicles, Chem-Bio Systems, Flight Testing, Environmental /Nuclear Cleanup, Research, Development, Validation

NASA, Air Force, Army, Dept of Energy

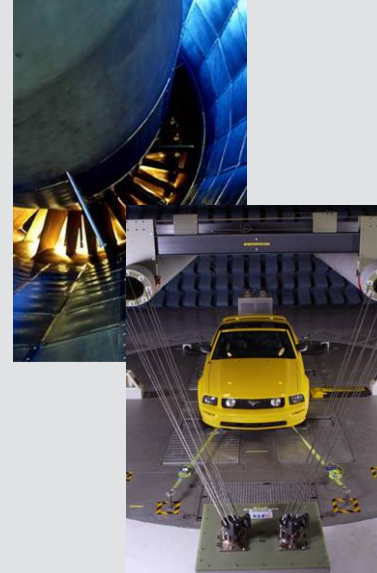
Scientific, Engineering, and Technical Services



Space Transportation and Habitation Systems, Smart Weapons, System Engineering and Data Analysis, Simulation/Modeling, Acquisition Engineering, Logistics Support

NASA, Air Force, Army, Navy, Marine Corps, Dept of Energy, Special Ops, Dept of Interior

Design/Build and Operate Test Facilities



Labs, Test Facilities and Chambers, Wind Tunnels, Ground Test Systems/Equipment, Scientific Research Facilities, Instrumentation/Data Systems

NASA, Air Force, Army, Army COE, DOE, Univ of Chicago, Univ of California, Aerospace, Auto, AFCEE

Enterprise Information Services

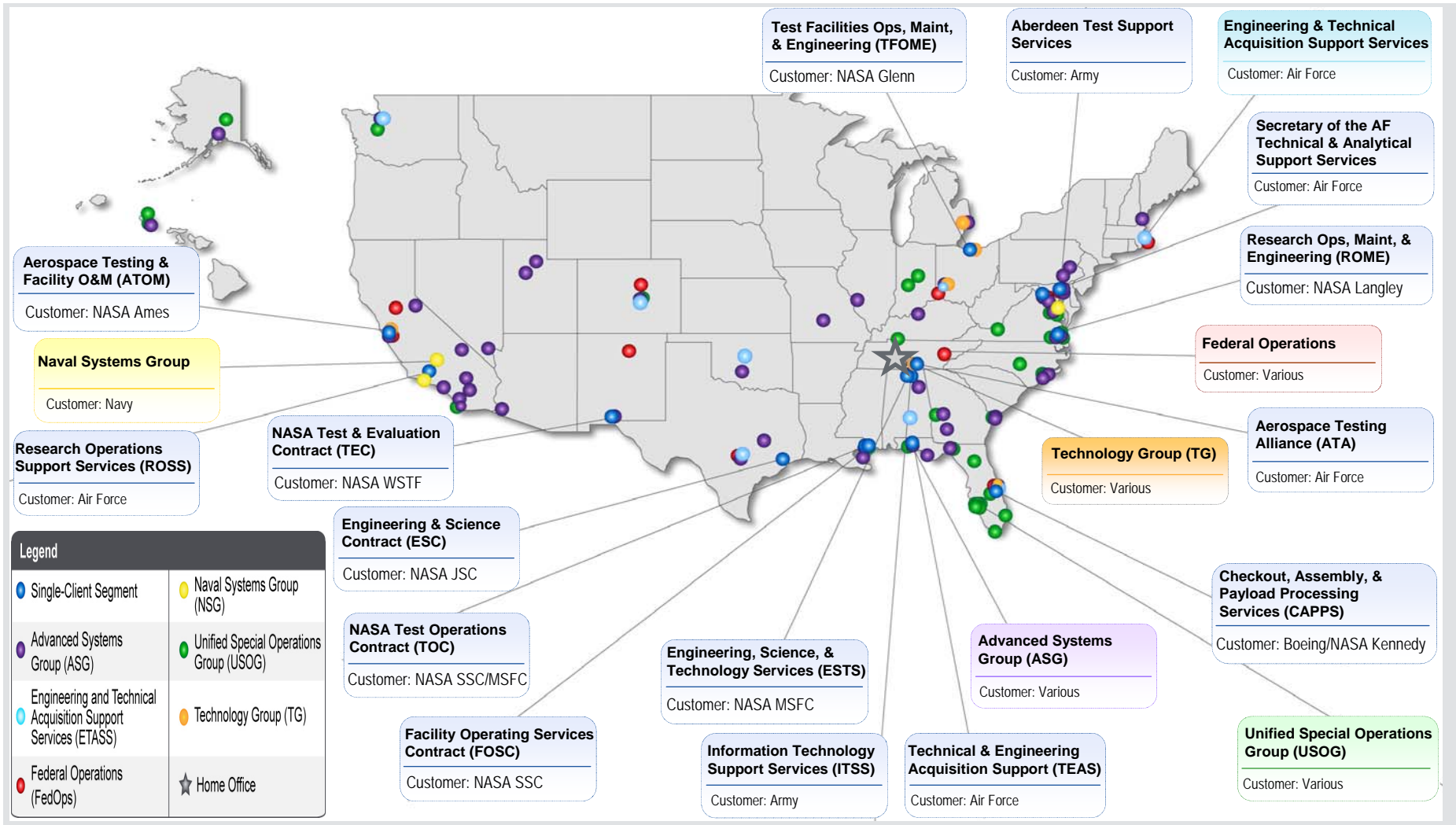


Enterprise Apps Development, System Ops/Administration, Modeling and Simulation, Communications, Information Assurance, Data Warehouse Design, Business Intelligence, C4ISR, ITIL, CMMI

NASA, Army, Navy, Marine Corps, Air Force, Special Ops, Automotive

JACOBS

Jacobs Technology Locations



What are we doing now?

- We are placing a significant focus on expanding our EIS offerings across our customer base
- Some near-term opportunities/markets of interest
 - Encore II task orders
 - Navy-Marine Corps
 - Army Materiel Command
 - Dept of Interior/USGS
 - NASA Marshall contract rebid
- Always open to hearing from you about opportunities for partnering

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Doing Business with Jacobs

- We are actively seeking SB partners with
 - Demonstrated excellent performance in relevant technical areas
 - Unwavering commitment to highest ethical standards
 - Dedication to consistent delivery of high quality services
 - Excellent safety culture and world class safety record
 - Flexibility and responsiveness to changing needs
 - Financial stability and competitive cost posture
- Benefits to you
 - Valued partner in sales and operations efforts
 - Opportunities for challenging work and growth in new markets
 - Potential for long term partnering
- We make teaming decisions based on relationships
 - Send your company capability statement to jacobs-i3p@jacobs.com
 - Visit our I3P website at <http://www.jacobstechnology.com/i3p>
 - Contact me at 931.393.6454
 - Make the short drive to Tullahoma

